

CASE STUDY

Digitizing PR-to-PO Workflows For Direct Procurement

A Global Chemical Manufacturing Company

Saved 2+ hrs per cycle. 75 hrs per supplier onboarded.

THE CLIENT

A Global Chemical Manufacturing Enterprise

Large, multi-location chemicals enterprise operating across direct and indirect procurement categories, managing complex supplier networks, compliance requirements, and high transaction volumes across plants and regions.

CLIENT SNAPSHOT

₹2,500+ Cr

Revenue

800+

Employees

2

Manufacturing Plants

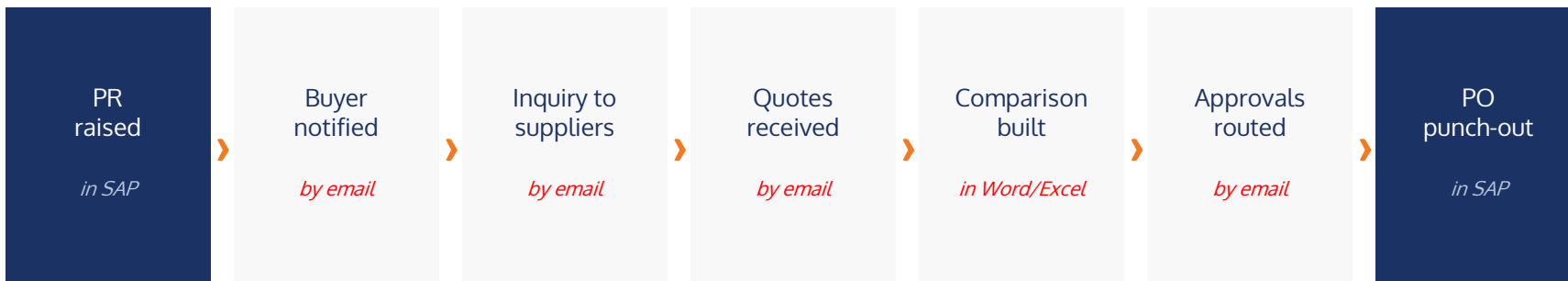
55+

Countries Operational

THE CHALLENGE

How a PR moved through the company

Requisition raised in SAP. Everything after that — on email.



THE CONSEQUENCE

No decision analytics. No supplier benchmarking trail. No audit visibility.

What ewiz procure delivered

A modular, integrated procurement layer on top of existing ERP

01

The PR-to-PO engine

- ▶ PR sync from SAP into ewiz procure
- ▶ RFx creation, auto-populated from PR
- ▶ Multi-supplier inquiry + technical/commercial responses
- ▶ Auto-generated comparison sheet
- ▶ Configurable approval workflow with audit log
- ▶ PO punch-out back to SAP

02

Supplier compliance

- ▶ Self-serve supplier onboarding
- ▶ Real-time GST + PAN verification
- ▶ Centralized certificate management
- ▶ Expiry tracking with automated alerts
- ▶ Annual renewal follow-ups, automated
- ▶ Audit-ready supplier trail

03

Built for chemicals direct

- ▶ Local-vs-import supplier comparison
- ▶ Landed cost calculator (import shipments)
- ▶ Custom commercial quick-response flow
- ▶ Customized PR listing view
- ▶ RFx-level approval for multiple products
- ▶ Multi-supplier awarding logic

MAJOR IMPACT

2+ hrs

Saved per PR-to-PO cycle

Per requisition, end-to-end.

BEFORE

141 min *(2.35 hrs per PR, manual)*

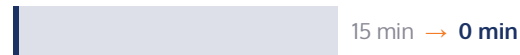
AFTER

19 min *(automated on ewiz procure)*

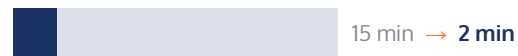
PR-to-PO activities with the biggest time savings

Full PR-to-PO cycle measured end-to-end.

Prepare audit reports



Collate all responses



Response comparison



Punch-out PO in SAP



Send reminders + follow-ups



Send to suppliers



13 steps measured end-to-end. Per-step baseline walked through with the procurement team.

MAJOR IMPACT

75 hrs

Saved on supplier onboarding

Per supplier, including certificate management.

BEFORE

79 hrs *(per supplier, manual)*

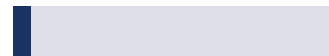
AFTER

3.6 hrs *(automated on ewiz procure)*

Onboarding activities with the biggest time savings

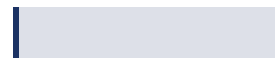
Full onboarding measured end-to-end.

Internal approval routing



36 hrs → **2 hrs**

Document + cert collection



30 hrs → **15 min**

Certificate validation



03 hrs → **10 min**

Registration form filling



2.5 hrs → **10 min**

GST verification



2.5 hrs → **3 min**

PAN verification



1.5 hrs → **3 min**

GST + PAN verification dropped from days to seconds. Document collection from a 1.25-day chase to 15 minutes.

OUTCOMES SNAPSHOT

Measurable impact across operations

2+ hrs / cycle

TIME SAVINGS

Saved per PR-to-PO cycle through workflow digitization

~75 hrs saved

SUPPLIER ONBOARDING

Per supplier onboarding with automated compliance checks

2X increase

TEAM CAPACITY

Procurement team capacity doubled without adding headcount

80%+ score

KPI ACHIEVEMENT

Key performance indicators met consistently across metrics

100% trails

AUDIT READINESS

Complete audit-ready trails across all procurement actions

0 gaps

ZERO MISSED ALERTS

No missed compliance notifications or expiry alerts

What this enables next

A foundation for procurement excellence

1

Enterprise-wide Standardization

Consistent procurement processes across all business units, plants, and geographies — one source of truth.

2

AI-Driven Sourcing & Supplier Evaluation

Leverage AI to identify best-fit suppliers, predict performance, and automate evaluation scoring.

3

Predictive Analytics for Demand & Spend

Data-backed forecasting for procurement planning, budget optimization, and spend visibility.

4

Scalable Operations Without Headcount Growth

Handle higher transaction volumes and complexity without linear increases in team size.

ABOUT



*Modular procurement built on clean data,
AI-powered technology, and embedded
services.*

- ▶ Clean, classify, and govern procurement data (AI-ready foundation)
- ▶ Activate sourcing, supplier, and catalog workflows on existing systems
- ▶ Combine technology with managed services for execution and adoption
- ▶ Scale modules as your procurement maturity grows

TYPICAL OUTCOMES

8–12%

Cost savings

30%

Faster procurement cycles

27%

Lower process costs

25%

Better supplier performance

Works with: SAP · Oracle · Microsoft Dynamics · Coupa · Jaggaer

WHAT THIS MEANS FOR YOU

Running PR-to-PO on email?

- ▶ Start with mapping your current cycle in 2 weeks
- ▶ Identify value leakage, quantify savings potential
- ▶ Build a clear transformation roadmap in 4 to 6 weeks

Talk to us today

Fix the workflow that's bleeding hours. Build out from there.

US: +1 443 283 3456 IN India: +91 22 4007 9343 AE UAE: +971 50443 2317  www.powerweave.com