

Transforming global tail spend procurement for an FMCG giant







\$900 million*

Indirect spend managed over 7 years

With an estimated annual savings of 5% via digitization and catalog standardization

Implemented in over 50 countries, accounting for around 60% of global long-tail procurement spend





Our client

A global leader in consumer goods



190

countries



400+

brands



\$63.1

billion in revenue



148,000

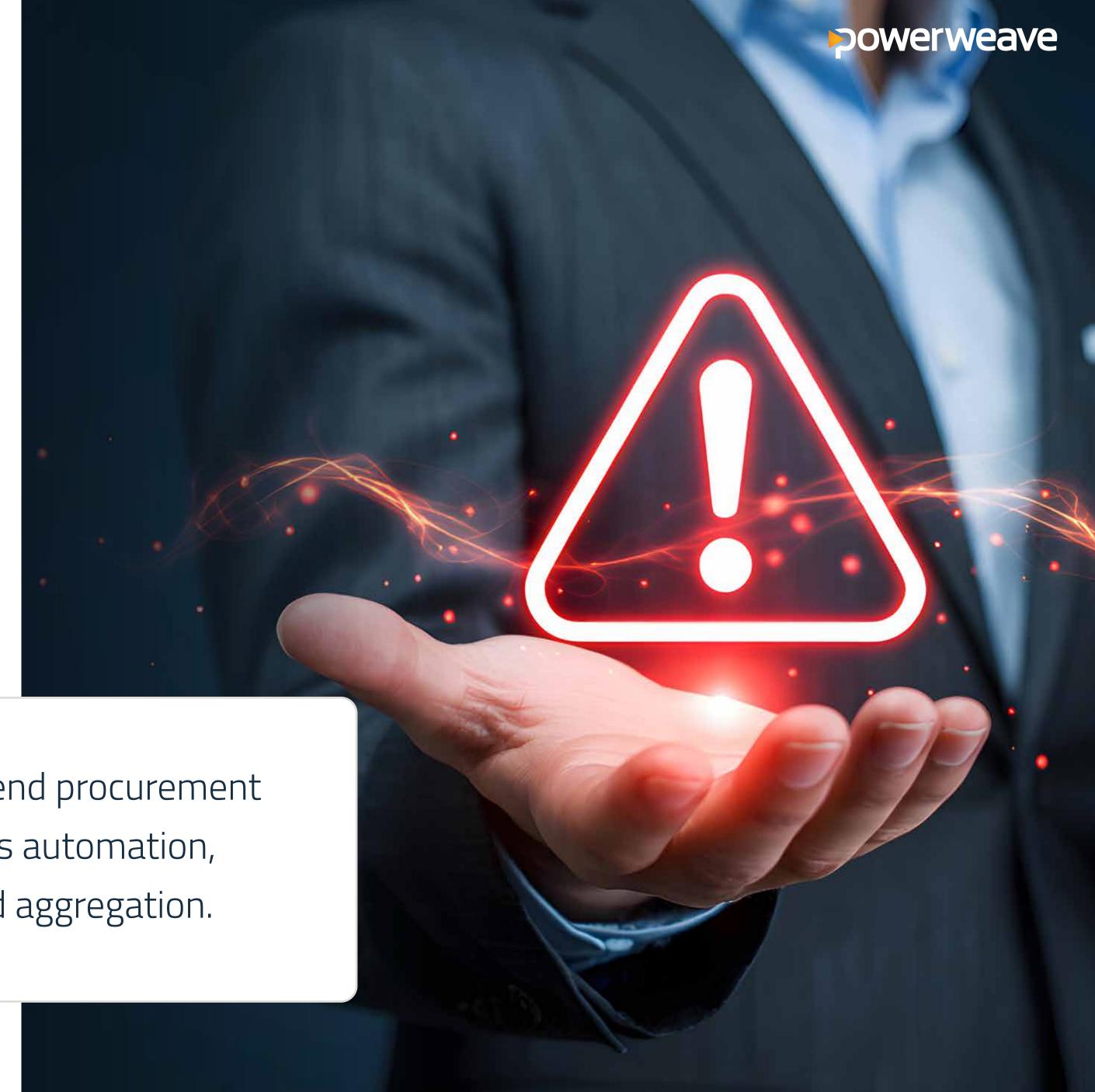
employees



The challenge

A procurement nightmare

- Poor consistency across global product catalogs
- Limited visibility to manage and optimize tail spend procurement spending
- Increasing operational complexity and costs due to a large supplier base
- Lack of quality control impacting product standards and increasing product recalls





A failed attempt at digitizing tail spend procurement due to significant limitations such as automation, intuitive user interface, and demand aggregation.



Our impact

How ewiz procure accelerated the impact of their global tail spend procurement initiative



400+

purchase orders per month



3000+

products active



1000+

company users trained by us



5000+

global suppliers trained & onboarded



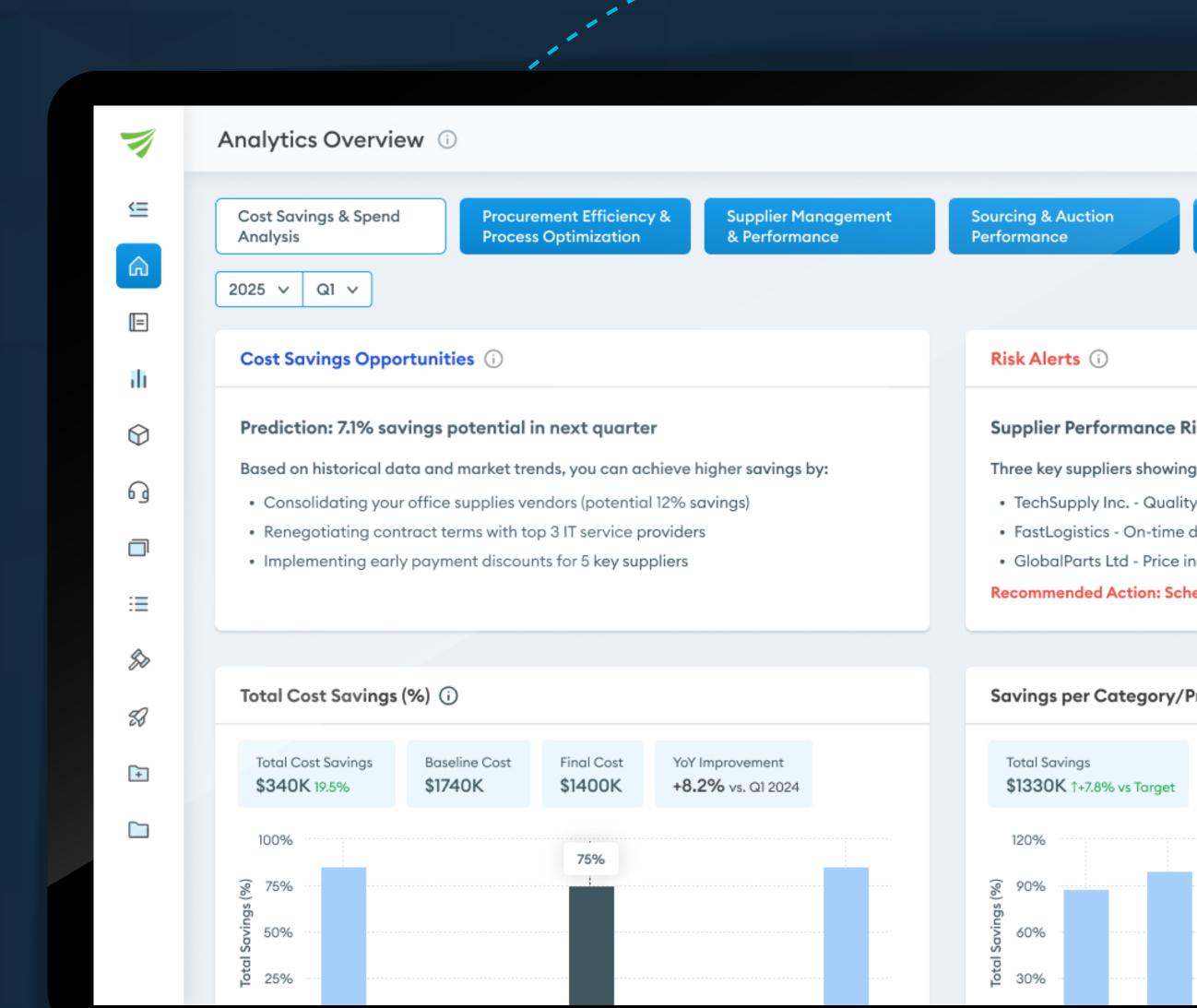
50+

countries



10000

support conversations handled annually

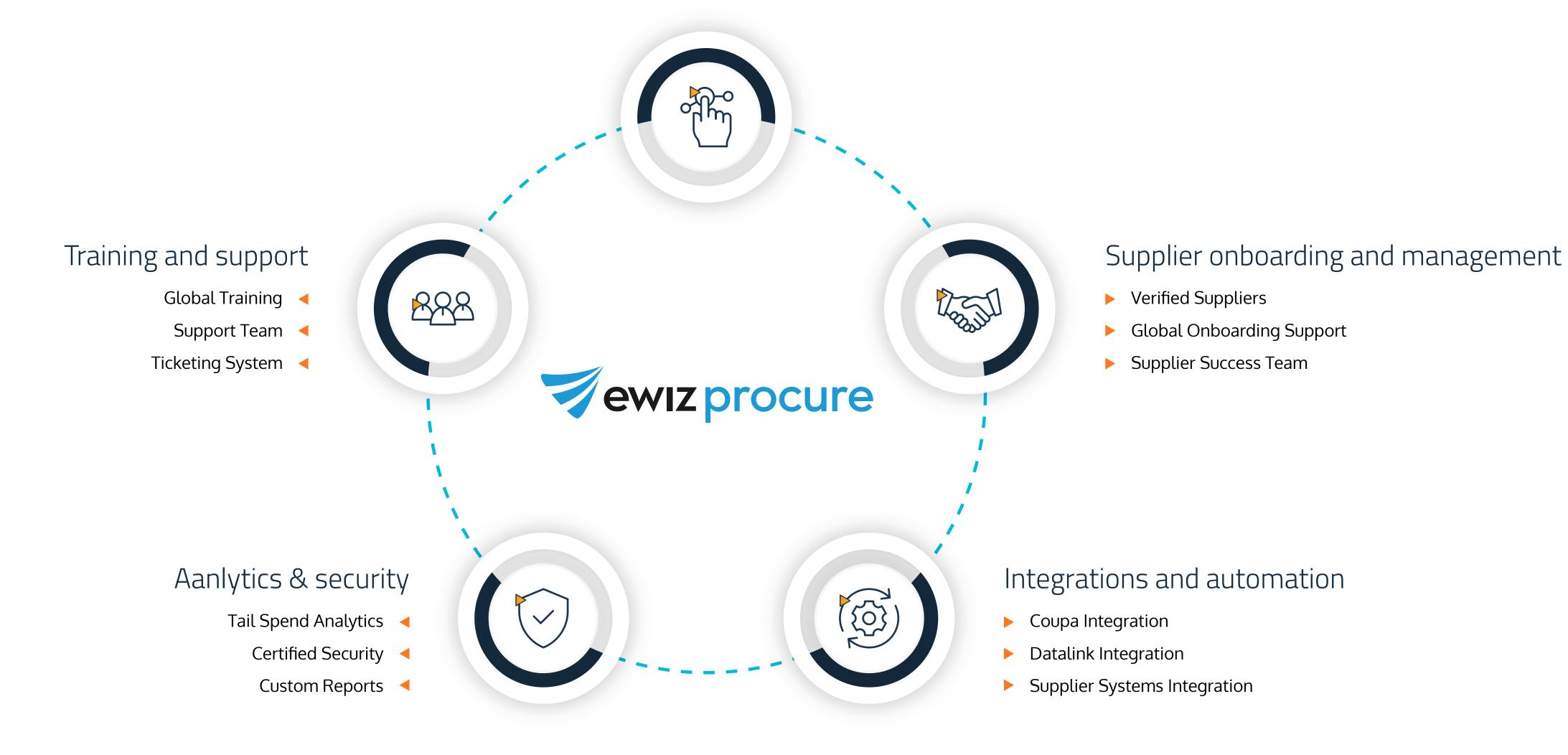




How ewiz procure helped

Platform usability

- ► Familiar Interface
- Curated Product Catalog
- Custom Modules





How ewiz procure helped



Platform usability

Familiar Interface

A familiar, Amazon-like B2C experience boosts user adoption and enhances efficiency.

Curated Product Catalog
 Onboarded over 3,000 products

to ensure accuracy and standardization.

Custom Modules

Specially developed module for bespoke or complex products reduces rework and meets specific needs.



Supplier onboarding and management

- Verified Suppliers
 Onboarded over 5,000 verified
 suppliers, reducing risk and ensu
 - suppliers, reducing risk and ensuring compliance.
- Onboarding Support
 Onboarding support for new countries
 guarantees smooth adoption and
 operational excellence.
- Supplier Success Team
 Dedicated supplier success team of five supports supplier onboarding and adoption.



Integrations and automation

Coupa Integration

For automating orders, saving time and reducing costs through seamless purchase order processing.

Datalink Integration

To ensure adherence to quality standards, maintaining product quality and compliance.

Supplier Systems Integration

With a global marketplace and 3+ supplier systems for automated product data transfer, ensuring up-to-date information.

How ewiz procure helped



Analytics and security

Tail Spend Analytics

Detailed analytics on tail spending help drive cost optimization and inform strategic decisions.

Certified Security

ISO 27001: 2013 and SOC Type 1 & 2 certified security processes provide enterprise-grade security.

Custom Reports

Built tailored reports for business teams to track KPIs, savings, and supplier performance.



Training and support

Global Training

Trained over 1,000 company users across 50 countries to streamline global procurement operations.

Support Team

Dedicated support team, handling 10,000+ conversations annually for continued user satisfaction.

Ticketing System

Centralized support desk to track, resolve, and manage user issues across regions efficiently.





Before Powerweave, managing 80,000+ long-tail transactions across 190 countries was chaotic. We had frequent recalls, clunky processes, and no real visibility.

powerweave

Their tailored procurement solution streamlined everything, integrated smoothly with our systems, and automated \$500M+ in transactions.

It has helped us cut manual work, save big on tail spend, and move faster with Al-ready workflows built in.

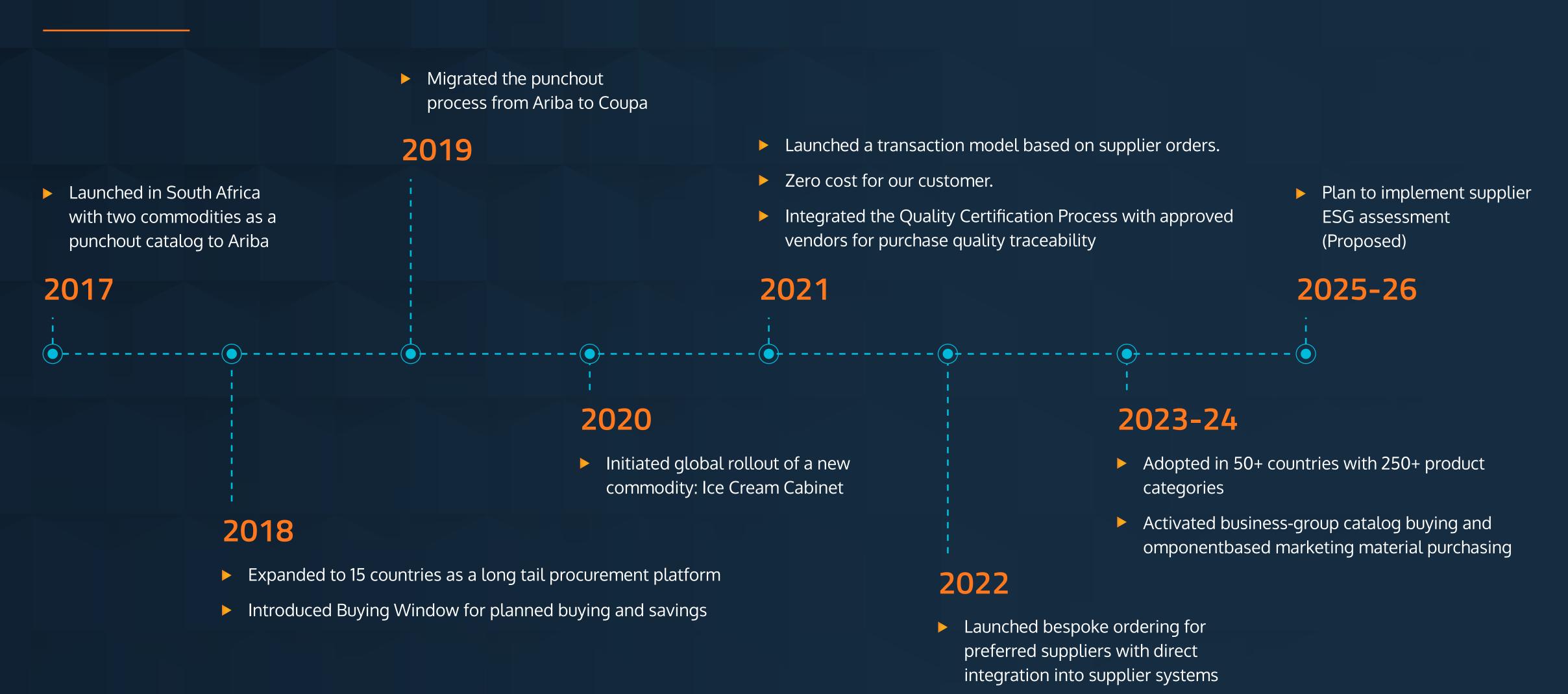
Procurement Manager,

Global FMCG Company



The transformation journey

With future roadmap





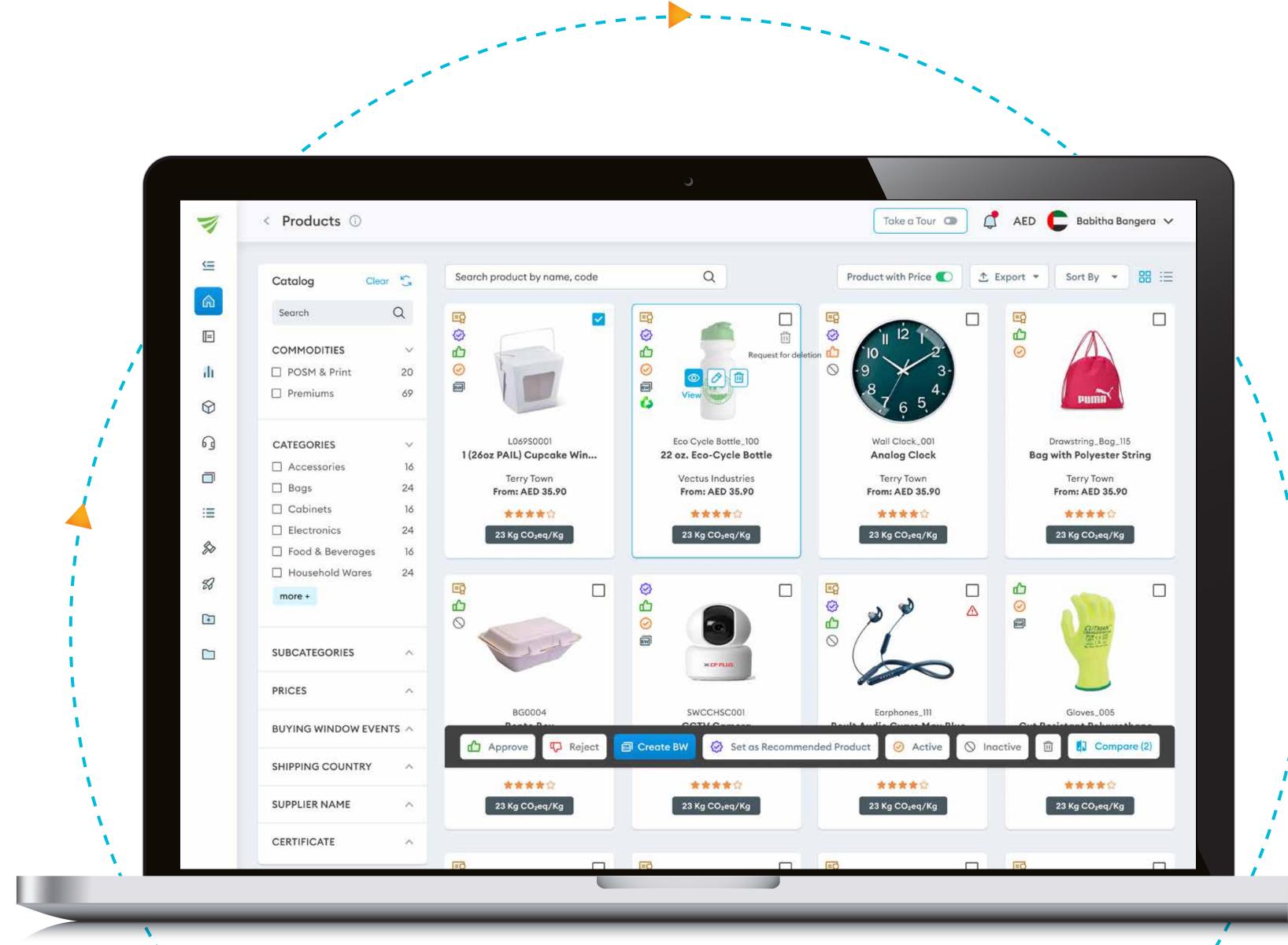


ewiz procure is a modular procurement solution that helps enterprises solve specific sourcing, tail spend, and compliance challenges

without replacing your current systems.

It combines:

- Al-powered tools for sourcing automation, RFQs, eAuctions, spend visibility
- Embedded services for onboarding, catalog operations, supplier enablement
- Built-in ESG governance to track carbon emissions, manage risk, ens ure compliance



powerweave

Accelerated Impact across eCommerce, Procurement & Sustainability

Powerweave is a global digital transformation partner with over 25 years of experience delivering scalable software solutions and managed services. We help enterprises modernize operations across procurement, eCommerce, and sustainability driving measurable business growth.

With a proven track record of success, we've partnered with 975+ high-growth organizations worldwide. Backed by a 2,000+ member team and a 95% client retention rate, our platforms power mission-critical processes across industries.

Headquartered in India, with a global presence across the USA, UK, and UAE.

Our solutions







AI-enabled eCommerce solution

AI-enabled sustainability solution

AI-enabled procurement solution

