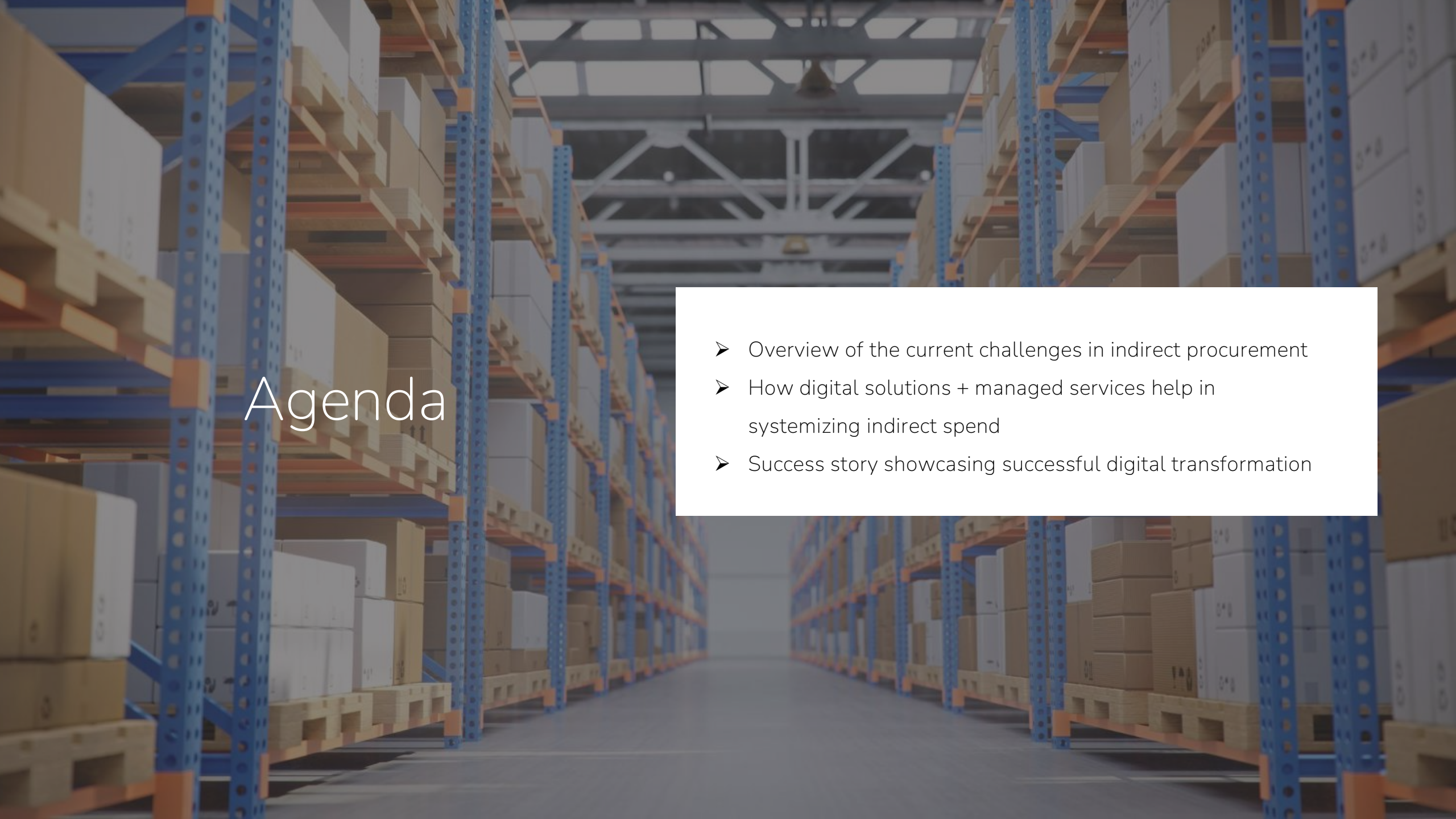
Digital Transformation in Indirect Procurement

Unlocking hidden savings



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a powerweave brand

TECH PLATFORM | MANAGED SERVICES



Agenda

- Overview of the current challenges in indirect procurement
- How digital solutions + managed services help in systemizing indirect spend
- Success story showcasing successful digital transformation

Why indirect procurement matters to your bottom line



Despite constituting approximately 15 to 20% of total expenditure, indirect spend management often remains inefficient.



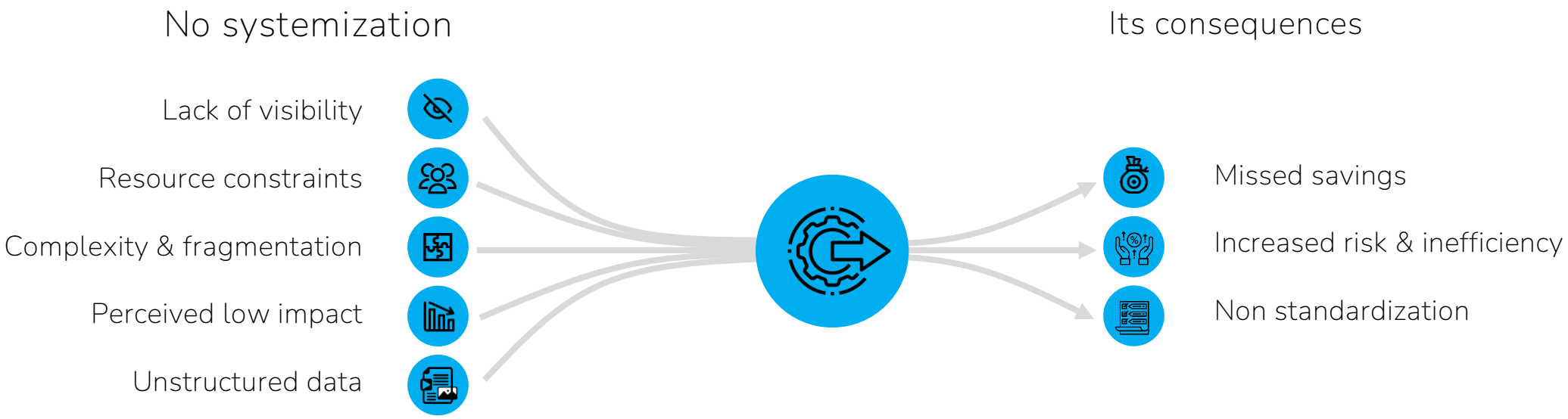
Strategic management of indirect procurement can potentially save up to 15% of costs.

Current challenges in indirect procurement

No systemization

- Lack of visibility 
- Resource constraints 
- Complexity & fragmentation 
- Perceived low impact 
- Unstructured data 

And the consequences…



Digitizing indirect spend: A business imperative

Discover hidden savings opportunities in indirect procurement by digitizing and streamlining processes, enhancing compliance, and consolidating vendors & orders.



Achieve 5% to 15% savings annually on your indirect procurement costs.

Digital solutions + Managed services for systemizing indirect spend

A CATALYST FOR CHANGE



Increased efficiency through automation

- eSourcing portals
- Automated workflows
- Supplier onboarding & management



Enhanced visibility & control with digital tools

- Real-time data analytics
- Centralized reporting
- Predictive insights



Improved compliance and risk management

- Automated compliance tacking
- Risk assessment tools
- Audit trails



Effective strategic cost management

- Reduce supplier base
- Preferred supplier list
- Demand aggregation

Indirect spend transformation: That pays for itself

DIGITAL + SCALABLE



Improvement in bottom line

Save up to 15% on indirect procurement costs through reductions in operational expenses and enhanced supplier negotiations.



Robust & reliable supply chain

Counter fluctuating market demands, achieving operational efficiency and adaptability, ensuring a predictable supply chain.



Growth in enterprise value

Increase in valuation and brand equity by securing long-term financial stability, attracting new investors and partnerships.



Risk reduction and abatement

Reduce procurement risks and ensure standardization, minimizing operational disruptions through vigilant compliance and monitoring.

Success story 1:

Global FMCG Giant

400+ brands | 190 countries | 150k+ employees

$42 million*

Saved over 5 years
with an investment of $900,000*

5000+

Global suppliers
trained & onboarded

3000+

Consolidated from
15k+ products

5-15%

Savings on indirect
procurement annually

43

Countries
live

10000

Support conversations
handled annually

1000+

Company users
trained

*Please note: This is a derivative. Actual figures are confidential due to non-disclosure agreements.

Success story 2:

Global Supplier (US & EU)

120+ brands | 150 markets reached | 1.5M orders per year

Operational excellence via digitization and consolidation

145
eSourcing portals deployed

100+
Categories of products

28000+
SKUs onboarded and customized

7
Countries live

5+
Languages and currencies

*Please note: This is a derivative. Actual figures are confidential due to non-disclosure agreements.

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Our solutions

FOR MODERN
PROCUREMENT NEEDS



E-procurement platform



Managed procurement services



Supplier discovery network

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Our winning formula

TRANSFORMING CHALLENGES TO OPPORTUNITIES

A solution, not just another platform



Dedicated support for each deployment



Global implementation experience in over 40 countries



24+ years of B2B eCommerce experience



Co-created with finance & procurement professionals



Partnership with Snowkap (ESG & Net Zero solutions)



About Powerweave Group

powerweave
limitless by design

24+
Years of Experience
In implementing digital and eCommerce solutions

940+
Global Businesses
Transformed and supported across the globe

2000+
Team
Across 4 locations in 3 countries

11+
Products & Platforms
Conceived & developed for eCommerce

Information Security Management ISO 27001 Certified
AICPA SOC
SOC II COMPLIANT
Software Advice MOST RECOMMENDED 2022
Software Advice BEST CUSTOMER SUPPORT 2022
Capterra BEST VALUE 2022
2024 PPAI PYRAMID WINNER
Software Advice 4.7
Capterra 4.7

























Powering 950+ global B2B, B2C and B2B2C eCommerce initiatives























Leadership team

INDUSTRY EXPERTISE MEETS TECHNOLOGY



Rajesh Patel

Co-founder, Chairman

Tree Planter, Serial Entrepreneur

30 Years – IT & Sustainability

Founder of a 2,000-employee tech company, focused on sustainability and skilled at transforming customer insights into impactful products.



Pratik Thakore

COO

Investor, Tech Entrepreneur

24 Years – Digital Transformation

Driving strategic initiatives, business operations, product innovation and CXO engagements, with keen focus on digital transformation.



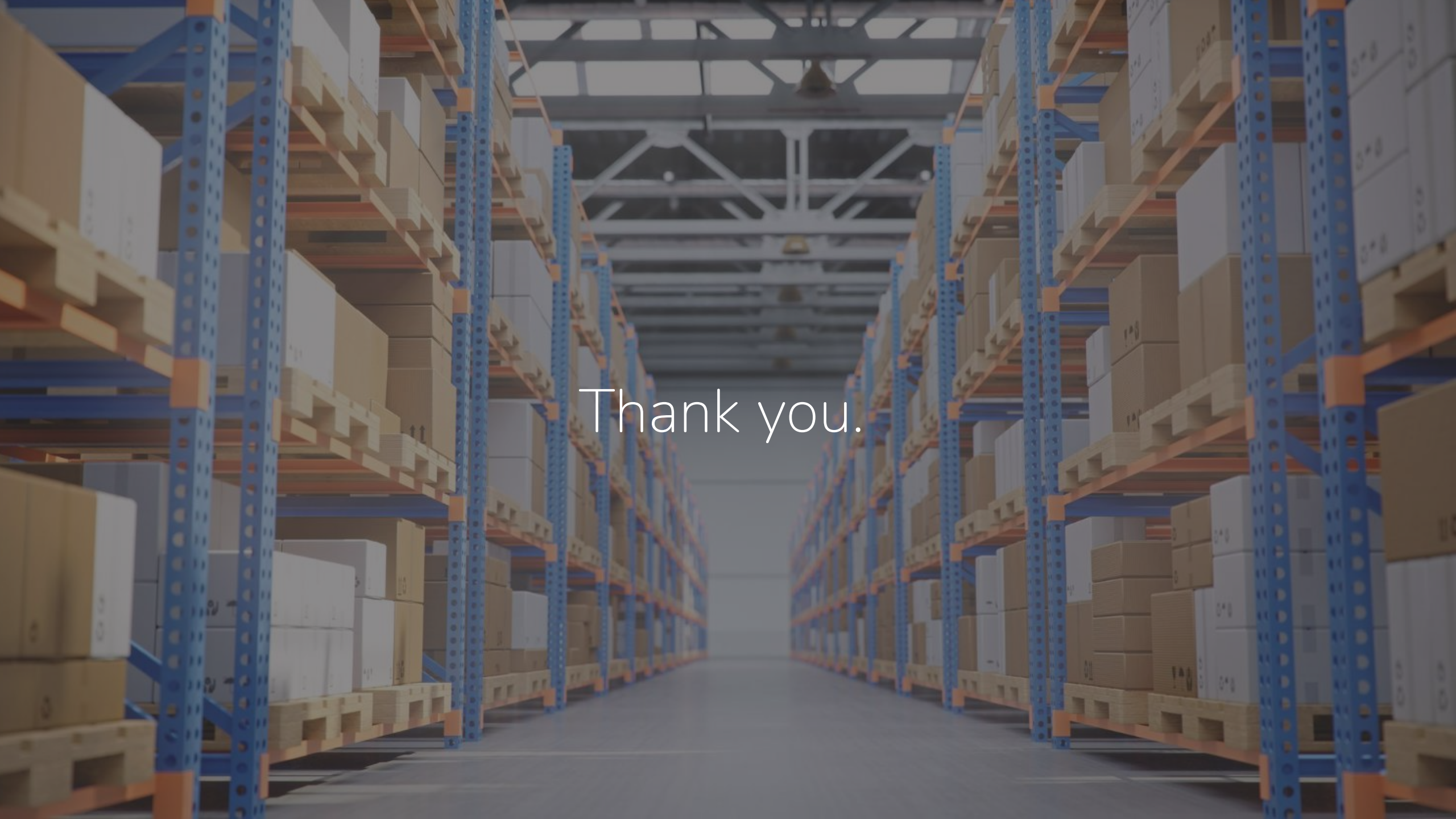
Srini Srinivasan

Advisor

Investor, Automobile, FMCG Specialist

30 Years – Finance & Procurement

Over 30 years of experience in finance leadership roles within multinational companies across the global consumer goods and engineering industries.


Thank you.

Unlock the hidden value in your indirect procurement

Happy to answer your questions.

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